



# Are You Interested in Becoming a Pacific Southwest Association of REALTORS® CAR Director for 2026?

## 2026 C.A.R. DIRECTOR APPLICATION

If you would like to be considered as a Director of the California Association of REALTORS® representing the Pacific Southwest Association of REALTORS® for the calendar year 20xx, please complete the information requested below and email to [admin@psar.org](mailto:admin@psar.org) no later than **5 PM – Wednesday, April 30th, 2025**. By submitting this application, I agree to attend all C.A.R. Director meetings and to provide a written report on the committee(s) assigned. I also agree to fulfill the C.A.R. Director job description attached as may be amended.

- Be active in the Real Estate industry as an agent, manager, or Broker/Owner. The area of activity may be residential resale, commercial or property management.
- Be knowledgeable of organized real estate through current or past active participation in one or more of the following:
  - Service on the PSAR Board of Directors
  - Service on the Association Council
  - Service on a PSAR Committee, task force, working group or advisory board
  - Service as a CAR Director
  - Service as a NAR Director
  - Be a HAF Contributor
  - Be a RAF Contributor
- All PSAR Region 30 Directors must be 100% paid Contributors at CAR's suggested RAF & HAF minimums, no later than the Thursday of the first CAR Winter Meeting.

Name (please print) \_\_\_\_\_

Office \_\_\_\_\_ Office location \_\_\_\_\_

Check one:     I am a new CAR Director Applicant  
                   I am a current CAR Director  
                   I am a former CAR Director reapplying

Have you ever been disciplined by the DRE and/or any local REALTOR® Association?

Yes \_\_\_\_\_ No \_\_\_\_\_ If yes, please explain on a separate page.

**On a separate sheet, please submit a resume, and letter of intent that speaks of the following:**

- Why do you want to be a director?
- What are your future leadership goals at the local, state and national levels?
- What will you do to increase the visibility of PSAR at the State and/or National level?
- What value do you bring to PSAR's members by being a CAR or NAR Director?
- How will you share information gathered through CAR with PSAR's members?

**PACIFIC SOUTHWEST ASSOCIATION OF REALTORS®  
VOLUNTEER JOB DESCRIPTION AND EXPECTATIONS**

**Responsibilities of the C.A.R. DIRECTOR**

- Commit to attending all PSAR Board of Directors meetings throughout your term.
- Dedicate at least 1 year for CAR Director roles, and 2 years for NAR Director positions.
- Agree to travel and participate in all CAR and NAR meetings for the duration of your term. Should an NAR director candidate not currently hold a CAR Director position, they will be included in the PSAR CAR Director roster for their NAR term.
- Attend all required committee, regional caucus, and director meetings, ensuring timely arrival and full participation.
- Participate in additional meetings and social functions when they do not interfere with assigned duties. Represent PSAR to foster valuable connections for future benefits.
- Actively share insights from meetings with PSAR members through dynamic and engaging methods. At a minimum, submit detailed reports at each meeting highlighting key information for our members.
- Collaborate with PSAR staff to maintain compliance with CAR and NAR standards, such as meeting CAR’s RPAC goals and adhering to NAR CORE standards.
- Contribute to RAF & HAF at the recommended levels by CAR.
- Refer to Policy #41 for detailed guidelines and the selection process.

**Selection Process (Policy #41):**

Application review: The application will be submitted by the deadline set, and the application will be reviewed by the President, and President-Elect, Incoming Regional Chair, Current Regional Chair, and Secretary/Treasurer. The president-elect will appoint the CAR and NAR Directors for the following year for the Board to approve.

Please check the C.A.R. committees listed below that you would be most interested in attending if chosen to be a C.A.R. Director. Please rank by numerical preference your first four (4) preferences in the committee assignment.

- |   |  |  |
|---|--|--|
| <input type="checkbox"/> Business Technology    | <input type="checkbox"/> Land Use & Environmental Policy | <input type="checkbox"/> Public Policy                         |
| <input type="checkbox"/> Federal Committee      | <input type="checkbox"/> Legislative Committee           | <input type="checkbox"/> Risk Management & Consumer Protection |
| <input type="checkbox"/> Global Real Estate     | <input type="checkbox"/> Local Government                | <input type="checkbox"/> Standard Forms                        |
| <input type="checkbox"/> Home Ownership Housing | <input type="checkbox"/> MLS Policy                      | <input type="checkbox"/> Taxation & Government Finance         |
| <input type="checkbox"/> Investment Housing     | <input type="checkbox"/> Professional Development        | <input type="checkbox"/> Transaction & Regulatory Policy       |
|   | <input type="checkbox"/> Professional Standards          | <input type="checkbox"/> YPN                                   |

**Deadline for Submission is Wednesday, April 30, 2025 (5 PM)**

Pacific Southwest Association of REALTORS®  
East County Service Office: 1150 Broadway, El Cajon, CA 92021 – Phone: 619-579-0333  
South County Service Center: 880 Canarios Court, Ste. #100, Chula Vista, CA 91910 – Phone: 619-421-7811  
Central Service Center: 4340 Genesee Ave #203, San Diego, CA 92117 - Phone: 858-286-6080

*The attached document must also be submitted. Email to [admin@psar.org](mailto:admin@psar.org) or drop a printed copy off at one of our offices. All candidates will be interviewed by the Nominating Committee*